



CORPORATE & PRIVATE EVENTS

LA ESQUINA LATINA

A Latin American cultural and culinary precinct in the heart of Footscray. Food, drinks, and live music — everything your next corporate event or private celebration needs, under one roof.

MELBOURNE · 2026



STEP INTO THE HEART OF LATIN AMERICA

La Esquina Latina is a **vibrant cultural and culinary precinct** in Footscray, Melbourne — a destination that brings together Latin food, music, art, and small businesses under one roof.

Five independent kitchens share our space, each one a piece of Latin America — from sizzling BBQ and tropical street eats to bold ceviches, Latin-style burgers, and handcrafted sweets. Add a dedicated cocktail bar, indoor and outdoor seating, and a calendar full of live music and cultural events, and you have more than a venue — you have an experience.

Hosting your corporate event here is simple: **we bring the space, the food, the drinks, and the entertainment** — you just bring your team.

Sazón — BBQ & Picadas

Tropicalia — Empanadas & Tostones

Barrio Picante — Ceviche & Tacos

Candelaria — Latin Burgers & Hot Dogs

Mecato — Desserts & Sweets

El Bar — Cocktails & Spirits

5

INDEPENDENT
LATIN KITCHENS

210

TOTAL STANDING
CAPACITY

7

DAYS A WEEK
AVAILABLE

"More than a venue — a piece of Latin America, brought to life every night in Footscray."



INDOOR SPACE



Main Hall

A warm, covered space decorated with murals and photography celebrating Latin American culture. Ideal for events that need climate control, presentations, or a more intimate setting.

CAPACITY

50 seated · 80 standing

PRIVATE HIRE

Monday to Wednesday (preferred) · Other days subject to availability. Private hire fee from \$500 AUD for 4 hours.

AV & SOUND

In-house sound system · 50" screens · Stage for live performances



"Murals, music, and warm wood — every detail tells a Latin American story."

OUTDOOR SPACE



The Patio & El Bar

Our open-air patio recreates a Latin American street — complete with the El Bar shipping container, hanging lights, murals, and a relaxed, lively atmosphere. The perfect space for fine-weather events, brand activations, and larger celebrations.

CAPACITY

70 seated · 130 standing

FULL VENUE

120 seated · 210 standing (indoor + outdoor)

DEDICATED BAR

El Bar — full cocktail bar, craft beers, and shots



"From sunset cocktails to late-night cumbia — the patio is where the party lives."

FOOD PACKAGES

Our food packages bring together the best of Latin American and Caribbean flavours in canapé format — perfect for after-work events, product launches, and networking functions. Minimum 20 guests. Vegetarian and halal options available.

PACKAGE 1

Latin Canapé Experience

6 pieces per person

- Beef or chicken empanada
- Beef birria taco
- Latin-style slider
- Beef anticucho skewer
- Beef or chicken tostón
- Argentinian alfajor

\$59 AUD / person
MINIMUM 20 GUESTS

PACKAGE 2

Latin BBQ & Canapé

5 canapés + 1 mini BBQ plate

- Mini Latin BBQ plate
- Mini fish ceviche
- Beef or chicken empanada
- Mini hot dog
- Grilled elote — Mexican street corn
- Churro bite

\$69 AUD / person
MINIMUM 20 GUESTS

Operating notes — 48 hours' notice required for all orders · Vegetarian and halal options available on request · Prices in AUD, subject to final guest count confirmation · For groups of 50+, enquire about volume discounts.



BEVERAGE PACKAGES

Our beverage packages run unlimited for the selected duration — ideal for after-work drinks, celebrations, and corporate functions. A bar tab option is also available — speak with our events team.

Basic Package Wines, sparkling & Latin beers	
• House white & red wines	
• Sparkling & prosecco	
• Colombian beers	
• Corona	
2 hours	\$52 pp
3 hours	\$72.90 pp
4 hours	\$89.90 pp

Premium Package Everything in Basic + house spirits & cocktails	
• Everything included in the Basic Package	
• House spirits — vodka, dark rum, white rum, gin, whisky, bourbon	
• House mimosa cocktail	
2 hours	\$78.90 pp
3 hours	\$95 pp
4 hours	\$110 pp

Operating notes — Packages available for groups of 20+ · Bar tab available as an alternative — discuss your preferred amount with our team · Additional hours quoted separately · Prices in AUD.



PREMIUM EXPERIENCE PACKAGES

For clients who want the full La Esquina experience — food, drinks, live entertainment, and a reserved area, all bundled into one all-inclusive package. Ideal for milestone celebrations, end-of-financial-year parties, and flagship corporate events.

EXPERIENCE 1

Salsa Package

Latin flavour, music & dance — all in one night

- Latin Canapé Experience (food)
- Basic drinks package — 2 hours
- Private salsa class — 40 minutes
- DJ — 1 hour
- Reserved area

\$140 AUD / person
ALL-INCLUSIVE PACKAGE

EXPERIENCE 2

Mexico Package

A full mariachi night, BBQ & premium bar

- Latin BBQ & Canapé Experience (food)
- Premium drinks package — 3 hours
- Tequila welcome shot for everyone
- Group of 6 Mexican mariachis — 45 min set
- DJ — 2 hours
- Reserved area

\$215 AUD / person
ALL-INCLUSIVE PACKAGE

Operating notes — Minimum 20 guests · 7 days' notice required for entertainment bookings · Reserved area subject to venue layout on the day · Both packages can be tailored — speak with our events team for custom add-ons.



ENTERTAINMENT

Take your event to the next level with live entertainment. All options are quoted separately based on duration and availability — our team will help you choose the best combination for your event.



Live Mariachi Band

A full mariachi ensemble — trumpets, guitar, violin, and voice. Perfect for Mexican-themed celebrations and festive occasions.



Folkloric Dance Show

Colombian and other Latin American dance groups, in traditional costume, performing live choreography.



Live Vocals & Solo Mariachi

A solo vocalist with a Latin repertoire, perfect for setting a more intimate tone for your event.



DJ & Live Music

Reggaeton, salsa, and Latin DJ sets, or hybrid combinations with guest artists for a full experience.

Also available: live salsa and cumbia bands, saxophonist, dance classes for team-building, a guided shot tour led by our staff, and custom branding displayed across our 50" screens throughout your event.

"THE NIGHT EVERYONE TALKS ABOUT ON MONDAY."

LET'S TALK ABOUT YOUR EVENT

BOOK YOUR DATE AT LA ESQUINA LATINA

ADDRESS

201 Ballarat Road
Footscray, Melbourne VIC

EVENTS ENQUIRIES

info@laesquinalatinaoz.com
laesquinaoz.com



LA ESQUINA LATINA

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